



# The Commercial Real Estate Software Platform

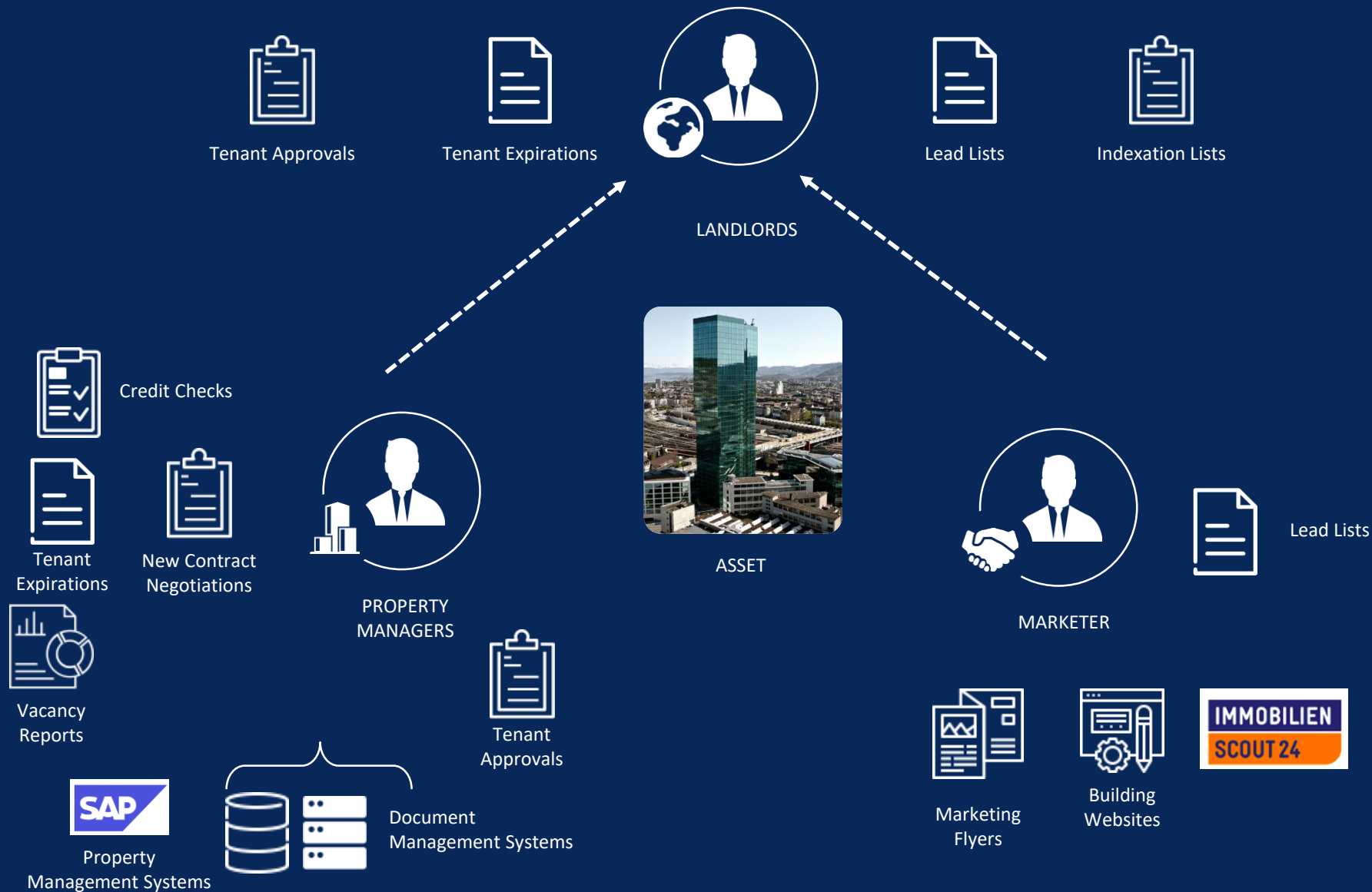
**Workflows • Collaboration • Analytics**

*Built on Industry standard REST APIs*



# Industry Status Quo

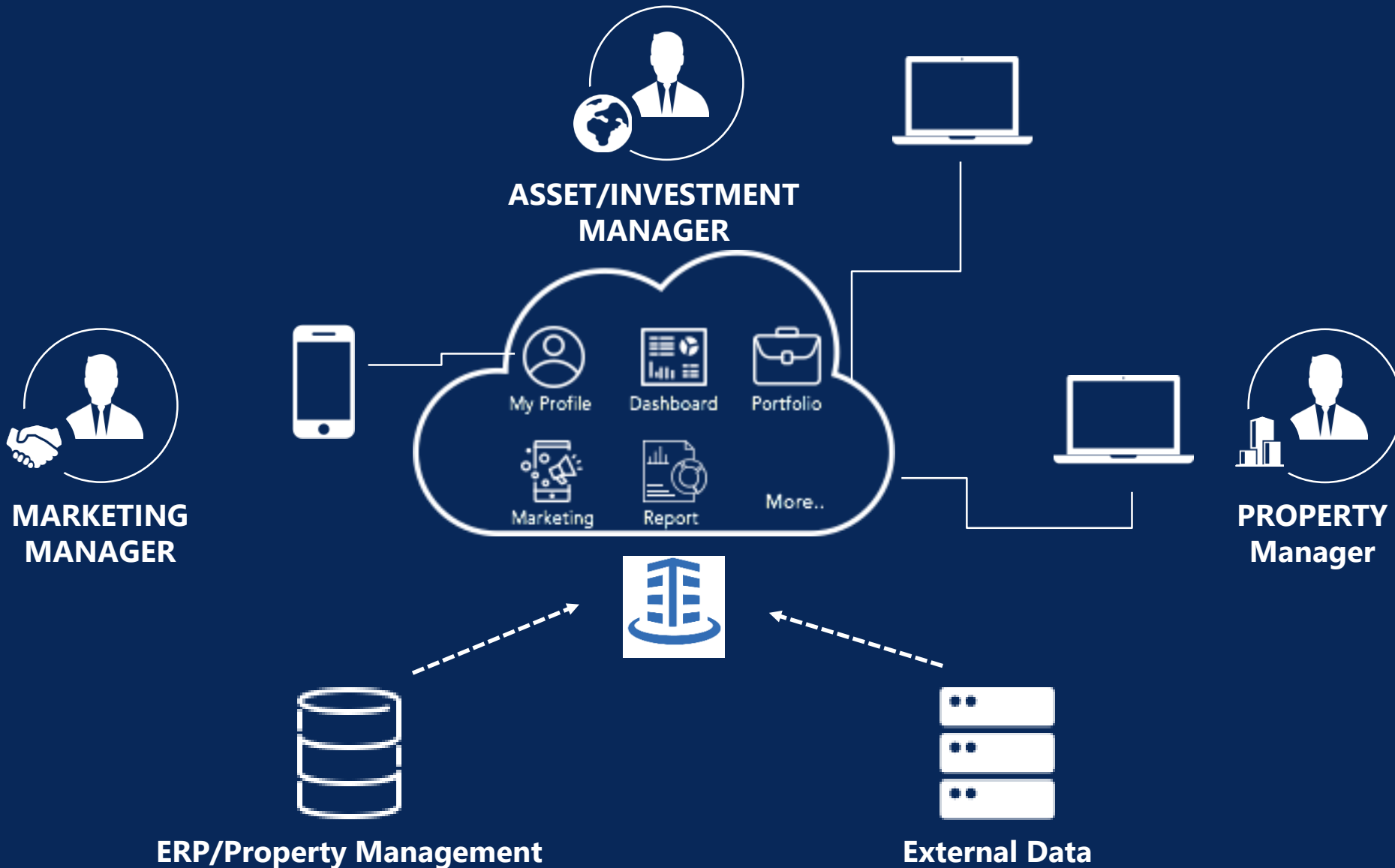
Complex | Multi- Party | Disconnected





# REAL ESTATE ASSET MANAGEMENT – T360

Aggregated Data | Streamlined Workflows | Cross-Functional Collaboration





# T360 - Marketing Management

Portfolio Market Place Market Insight

Hans Mustermann Asset Manager

NO. OF ASSETS: 150 TOTAL LETTABLE AREA: 1.5M m<sup>2</sup> VACANCY: 635K m<sup>2</sup> (42.3%) AVAILABILITY: 550K m<sup>2</sup> (36.6%) OCCUPANCY: 865K m<sup>2</sup> (57.7%)

Dashboard Assets Deals Spaces Leases

AVAILABLE NOT - AVAILABLE ALL

Unit	Assets	Tower	Floor	Rentable area	Type	Tenant Name	Asking price	Expiry date	Vacancy
<input type="checkbox"/> 23	Bonifazius-Türme	Turm A	3	1500 m <sup>2</sup>	Büro	myTaxi	10 - 30 €/m <sup>2</sup> /mo	15.12.2017	36
<input type="checkbox"/> 05	Bonifazius-Türme	Turm A	6	700 m <sup>2</sup>	Handel	Jobframe	30 €/m <sup>2</sup> /mo	15.12.2017	36
<input type="checkbox"/> 15	Bonifazius-Türme	Turm A	8	400 m <sup>2</sup>	Andere	--	40 €/m <sup>2</sup>	Immediately	--
<input type="checkbox"/> 21	Bonifazius-Türme	Turm A	13	900 m <sup>2</sup>	Büro	Google	50 €/m <sup>2</sup> /mo	15.12.2017	36
<input type="checkbox"/> 14	Kramer Tower	Turm B	2	1100 m <sup>2</sup>	Büro	KPMG AG	20 - 30 €/m <sup>2</sup> /mo	15.12.2017	36
<input type="checkbox"/> 04	Kramer Tower	Turm B	4	1200 m <sup>2</sup>	Büro	Siemens	10 - 15 €/m <sup>2</sup> /mo	15.12.2017	36
<input type="checkbox"/> 10	Kramer Tower	Turm B	5	500 m <sup>2</sup>	Andere	myTaxi	10 - 30 €/m <sup>2</sup> /mo	15.12.2017	36
<input type="checkbox"/> 18	Bonifazius-Türme	Turm C	1	300 m <sup>2</sup>	Andere	BMW AG	10 - 15 €/m <sup>2</sup> /mo	15.12.2017	36
<input type="checkbox"/> 07	Kramer Tower	Turm C	7	400 m <sup>2</sup>	Handel	--	15 €/m <sup>2</sup> /mo	Immediately	--
<input type="checkbox"/> 27	Kramer Tower	Turm C	12	1400 m <sup>2</sup>	Büro	Deloitte	10 - 30 €/m <sup>2</sup> /mo	15.12.2017	36
<input type="checkbox"/> 26	Bonifazius-Türme	Turm C	15	1200 m <sup>2</sup>	Büro	Rat & Tat Pflegezeit	10 - 30 €/m <sup>2</sup> /mo	15.12.2017	36

Powered by T360

TOWER 360

BACK STATUS VACANT

General Details Listings Details Attachments

Plan

FILE NAME: FLOOR PLAN UNIT 201

Images

Chamber 2 Meeting Room 1 Meeting Room 2

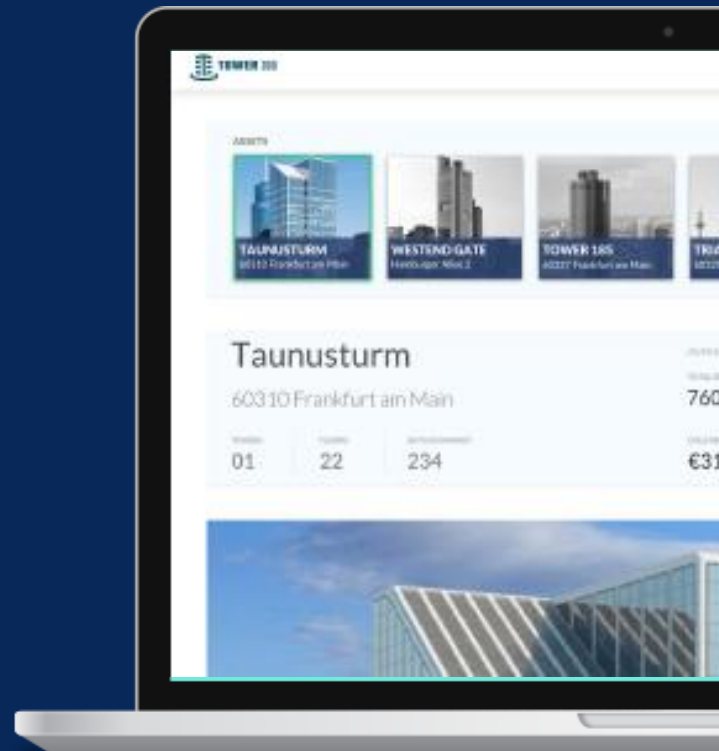
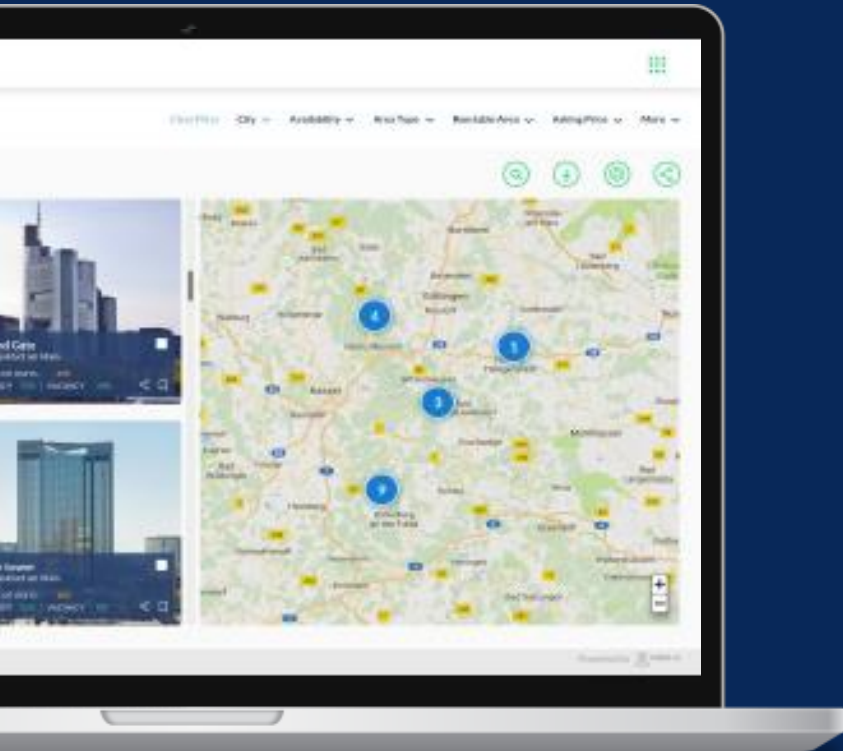
Guest Room Library Cafeteria

Stairs Kitchen Auditorium



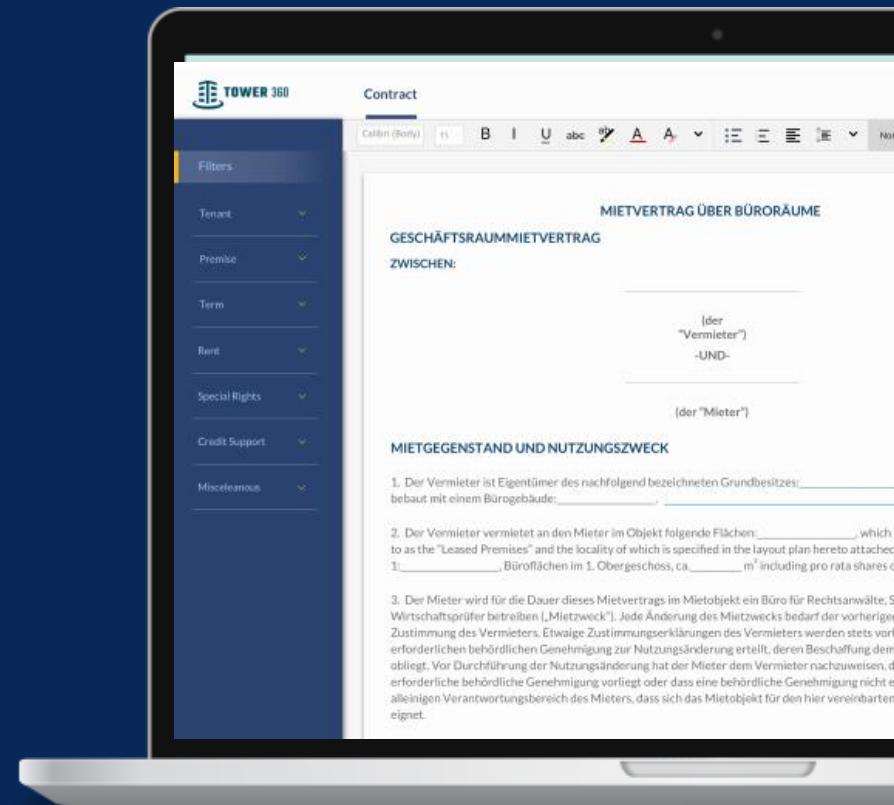
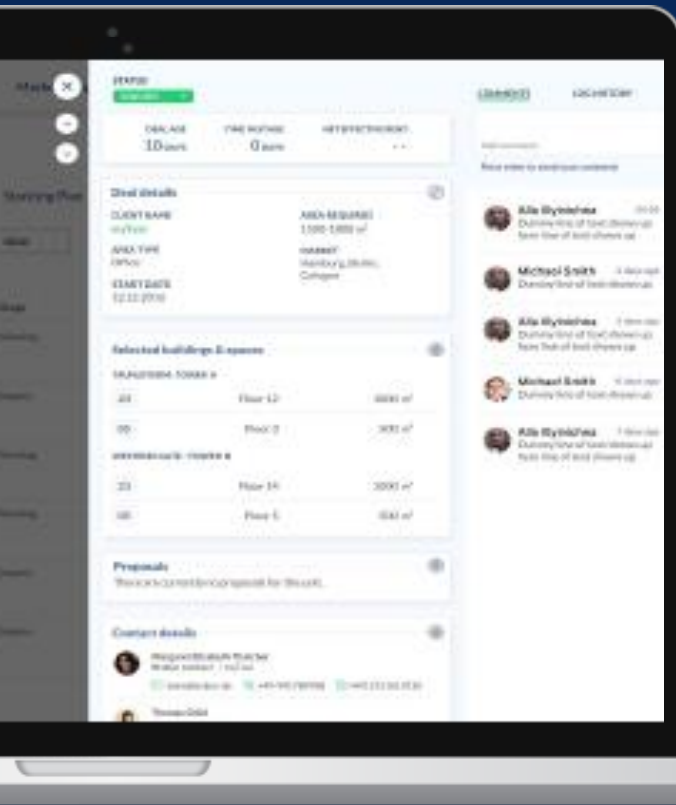


# T360 - Marketing Management



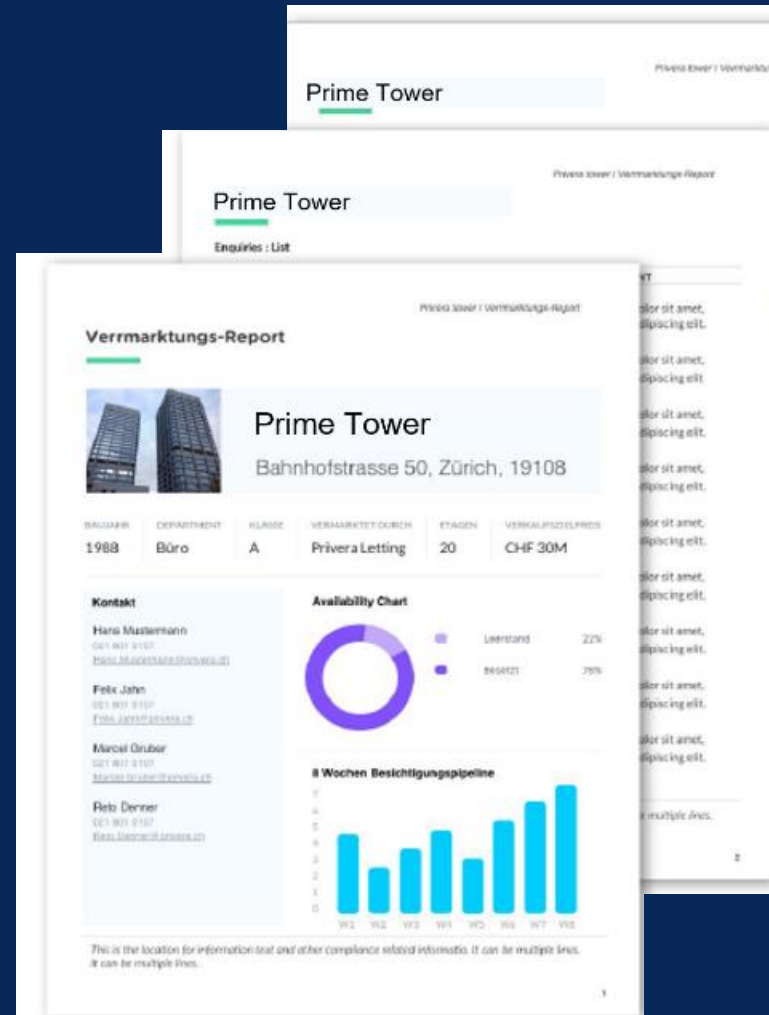
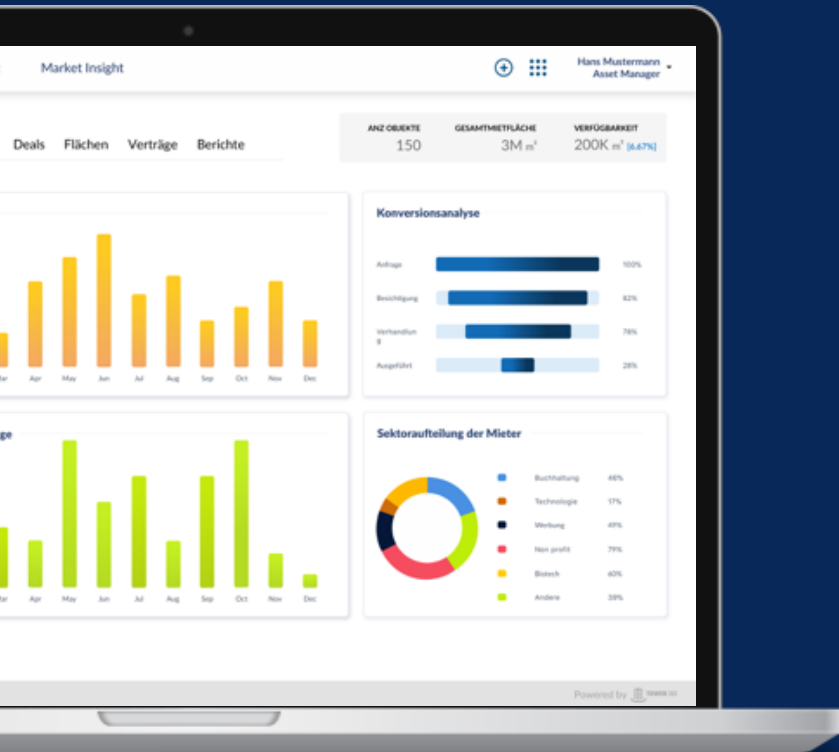


# T360 Letting Management – From enquiry to execution





# T360 - Dashboards & Analytics





# 153 Objects are being managed on T360 so far

1.5 Million Sq. Meters, tenant and lease data uploaded on platform so far

1.5 Mio. Sq. Meters | 153 Assets | 10.6 B CHF of AUM



## COMMENTS FROM EARLY ADOPTERS!

SWISS PRIME SITE

"With T360 Platform, I get back control of my data and a centralized overview of my entire contracts & pipeline",

**Tim S., Vice Director, Swiss Prime Site AG**



"T360 gives me a centralized tool to manage the entire CRE inventory at WINCASA"

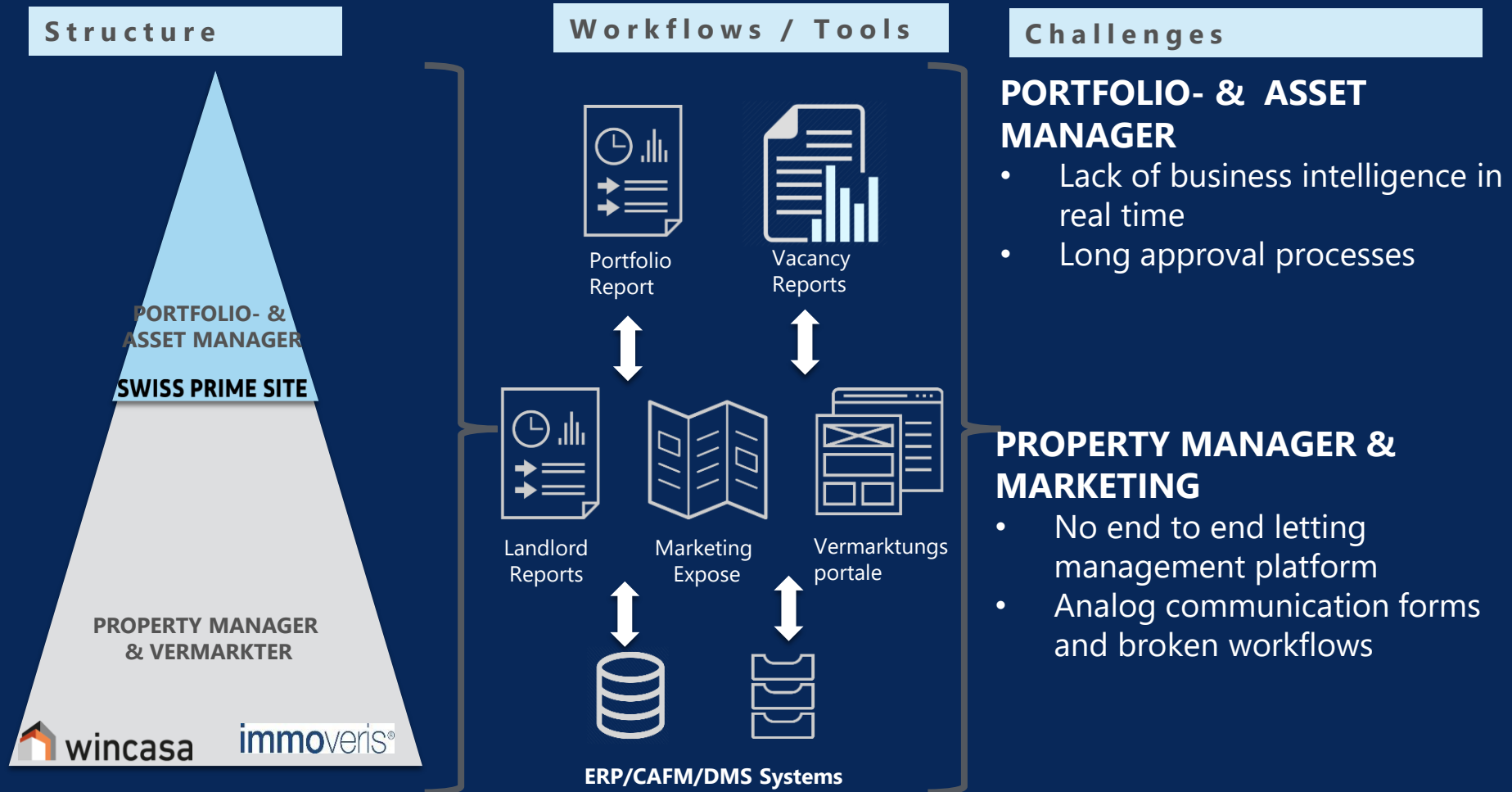
**Mirko M, Head of Marketing & Vacancy Mgmt, WINCASA**





# Case Study - Status Quo

**T360 has implemented its platform across a CHF 10 B portfolio with 180 properties and 100+ active users**





# Case Study – T360 Implementation

**T360 has implemented its platform across a CHF 10 B portfolio with 180 properties and 100+ active users**

## Structure



## Workflows / Tools



## Benefits

### PORTFOLIO- & ASSET MANAGER

- Proactive inventory management
- Centralized tenant relationship management
- Shorter
- 100% overview on expiring leases, options

### PROPERTY MANAGER & MARKETING

- End to end letting management platform
- Agile ways of working (cross functional teams, etc.)
- Single click reporting



## Some of our clients successes



Up to 50 % time savings through process automation



Advanced data analytics supports better decision making



More revenue through reduced vacancies



Agile ways of working - cross functional teams



T360 Platform – Your Partners in your Digitization journey

Innovation | Trust | Teamwork

## QUESTIONS ?

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